## **Market Overview**

Key market metrics for the current month and year-to-date figures. KW UTAH Out Pacing Market





Key Metrics	Historical Sparkbars	12-2016 12-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
New Listings 13.7%		3,142 <b>3,016</b> Kw Utah	- 4.0% <b>- 0.1%</b>	67,984	68,317	+ 0.5% <b>+ 14.2%</b>
Pending Sales 13.8%	12:2015 12:2016 12:2017	2,953 <b>3,047</b>	+ 3.2% + <b> 4. 7%</b>	51,556	52,142	+ 1.1% <b>+ 14.9%</b>
Closed Sales 12.4%	12:2015 12:2016 12:2017	4,026 <b>3,910</b> Kw Wtah	- 2.9% + \ <b>٦.9%</b>	51,177	51,548	+ 0.7% + 13.1°%
Days on Market Until Sale	12-2015 12-2016 12-2017	53 <b>48</b>	- 9.4%	47	45	- 4.3%
Median Sales Price	12-2015 12-2016 12-2017	\$250,000 <b>\$270,000</b>	+ 8.0%	\$246,000	\$267,742	+ 8.8%
Average Sales Price	12-2015 12-2016 12-2017	\$319,492 <b>\$331,338</b>	+ 3.7%	\$300,939	\$327,454	+ 8.8%
Percent of Original List Price Received		97.0% <b>97.0%</b>	0.0%	97.5%	97.9%	+ 0.4%
Housing Affordability Index	12-2015 12-2016 12-2017	121 <b>117</b>	- 3.3%	122	118	- 3.3%
Inventory of Homes for Sale	12-2015 12-2016 12-2017	12,302 <b>9,782</b>	- 20.5%			
Months Supply of Inventory	12-2015 12-2016 12-2017	2.9 <b>2.3</b>	- 20.7%			