

# IF YOU DON'T KNOW NOW YOU KNOW



Gary Keller, CEO of Keller Williams Realty

## 'THINK LIKE A CEO' PODCAST RELEASED

*KELLER WILLIAMS REALTY*

Do your goals ever feel like they are unclear or out of reach? We must remember that self-discovery, setbacks, and successes alike are a part of the journey.

From aspiring rock star to leader of one of the most innovative companies in real estate, Gary Keller shares the business and life lessons he's learned along the way, interviewed by New York Times Best Selling author, Jay Papasan.

In episode one, Keller Williams co-founder, chairman and CEO Gary Keller takes us through his journey from rock 'n' roll at Baylor University to Realtor and leader of one of the most innovative companies in real estate. How did he get here? A series of good decisions, a millionaire mindset, and a sheer will to succeed.

Subscribe to "Think Like a CEO" wherever you get your podcasts!

### IN JULY'S EDITION

*PODCAST RELEASED-1*

*LEADERSHIP MOMENT-2*

*ON THE SCHEDULE-3*

*LEADER SPOTLIGHT-4*

*WELCOME TO KWSV-5*

*AGENT SPOTLIGHT-6*

**It doesn't matter what role you're playing at the end of the day. Life is really a series of decision making moments. And if you learn to make great decisions you're going to have better moments.**

# IF YOU DON'T KNOW NOW YOU KNOW LEADERSHIP MOMENT

KIMBER WALTON  
DIRECTOR OF AGENT SERVICES

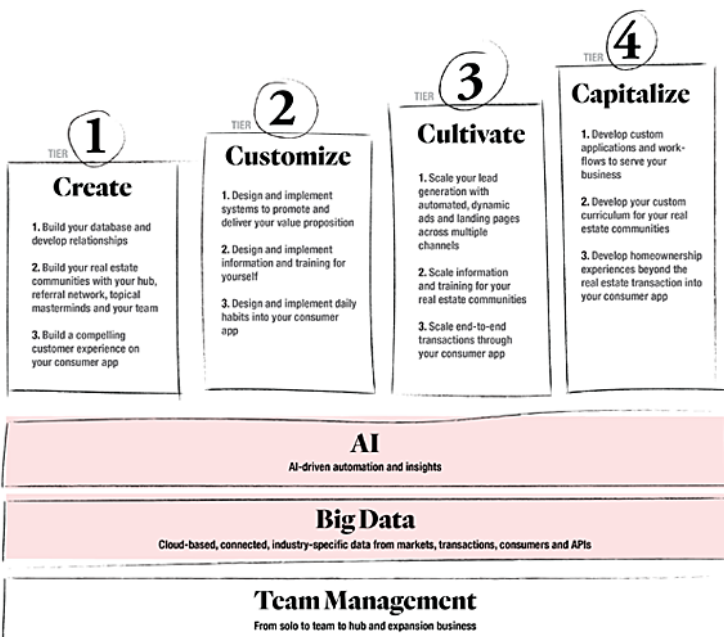
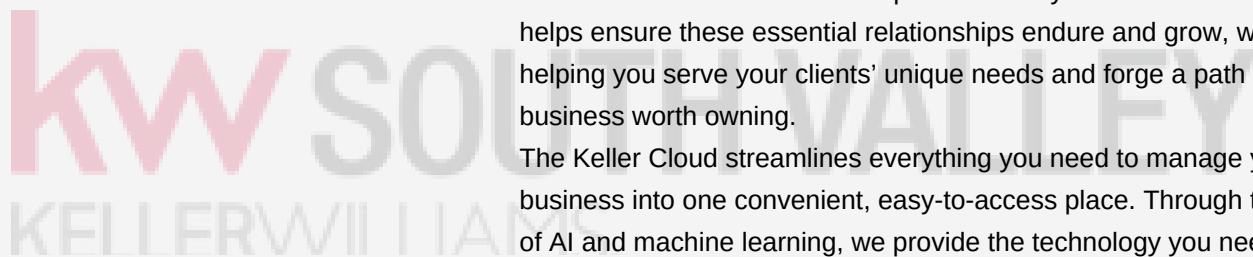


I have the opportunity within my role at KW South Valley to teach our agents, to make our training experience at KW robust, and to inform and educate on the innovations that Keller Williams is creating. This is not only to set ourselves apart in the industry, but to preserve the real estate agent in the transaction for many years to come.

We are doing that through a system called KW Command. Keller Williams Realty agents are literally building this robust system through a sophisticated LABS engine that provides the opportunity for associates to test, troubleshoot, and implement.

"Real estate is about relationships. That's why we create technology that helps ensure these essential relationships endure and grow, while helping you serve your clients' unique needs and forge a path to a business worth owning.

The Keller Cloud streamlines everything you need to manage your business into one convenient, easy-to-access place. Through the power of AI and machine learning, we provide the technology you need to run, grow, and future-proof your business."



There are a lot of excited features of this system being released each week! Our focus in 2019 and beyond is to be the #1 training company in the world, #1 real estate company in the world, and dare we say #1 innovative technology in real estate?

Come along the journey with us. I workshop Command EVERY TUESDAY with you at 1PM. We go over new rollouts, new systems, anything YOU want to get going within this ever growing and developing system.

Here's to becoming a TECH-ENABLED AGENT!

# IF YOU DON'T KNOW NOW YOU KNOW

## ON THE SCHEDULE

4020 W DAYBREAK PARKWAY



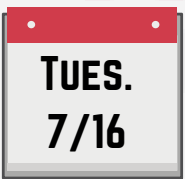
Every Tuesday at 1PM  
**COMMAND AND CHILL**  
Learn the ins and outs  
of KW Command,  
our new CRM  
being launched  
throughout 2019



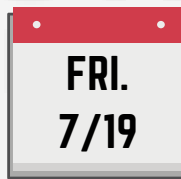
2PM-3PM  
**BEN KINNEY WEBINAR**  
**HOW I BUILT MY TEAM**  
You can do it too!  
Agents share practical  
steps for achievement.  
Link to attend:  
<http://www.kwconnect.com/page/techtools/how-i-did-it>



Meet at the office at  
9:30AM  
**FIELD TRIP FRIDAY**  
Come door knocking  
with us in groups of 2-3



11AM-12PM  
**MARKET UPDATE**  
Become informed on  
what is going on in the  
market, how KW is  
outpacing the market,  
and valuable  
information to share  
with your clients



10AM-12PM  
**CIRCLE PROSPECTING**  
Prospect at the market  
center w/ us for two  
hours and get a call list  
around a specific  
address



**MONDAY-FRIDAY**  
**IGNITE BOOTCAMP**  
Catered to agents  
licensed 1 year or less  
Learn the ins and outs  
of starting your real  
estate business

# IF YOU DON'T KNOW NOW YOU KNOW

## LENDER MOMENT

ASHLEY TUFT, LOAN OFFICER

**2748 WEST DIMOND DRIVE, WEST JORDAN, UT 84084**  
5 BD | 2 BA | 1,934 SQ. FT.



**CHERALEE PALMER**  
M: (801) 503-2119 | O: (801) 676-5700  
E: cheraleepalmer@kw.com

### AREA REPORT

**VERY CONVENIENT**  
This home is in a very convenient area. Some errands in this location require a car and most major services are within 1 mile.

ATM 0.3 MI	CLEANERS 0.4 MI	GYM 0.4 MI
GAS 0.8 MI	PHARMACY 0.8 MI	COFFEE 1.2 MI
MEDICAL 2.1 MI	MOVIE THEATER 2.3 MI	

**MOST SERVICES WITHIN**

1

MILE

### SCHOOL REPORT

The assigned schools are average for the area. There are also 17 private schools and 5 charter schools within 5 miles.

7 K-6 WESTLAND ELEMENTARY SCHOOL ASSIGNED	2 7-9 JOEL P. JENSEN MIDDLE SCHOOL ASSIGNED
2 10-12 WEST JORDAN HIGH SCHOOL ASSIGNED	

### OUTDOOR REPORT

This home is located near a variety of outdoor activities.

GOLF COURSE TOPGOLF (2.4 MILES)	HIKING JORDAN RIVER PARKWAY TRAIL (3.6 MILES)
DOG PARK WEST JORDAN DOG PARK (4.2 MILES)	PARK WHEELER HISTORIC FARM (5.1 MILES)

**25 GOLF COURSES**

**12 PARKS**

**3 DOG PARKS**

**1 HIKING**

**WITHIN 10 MILES**

### FOOD REPORT

This home is located near 127 moderately priced restaurants and has an above average variety of cuisines.

<b>BY CATEGORY</b>	
FAST FOOD _____ 26	ITALIAN _____ 7
AMERICAN _____ 21	SEAFOOD _____ 6
PIZZA _____ 15	BARBECUE _____ 6
MEXICAN _____ 15	THAI _____ 5
ASIAN _____ 11	OTHER _____ 10

134

★ ★ ★ ★ +

WITHIN 5 MILES

ListReports DISCLAIMER: The information in this report is provided by third parties and its accuracy cannot be guaranteed.

**2748 WEST DIMOND DRIVE, WEST JORDAN, UT 84084**  
5 BD | 2 BA | 1,934 SQ. FT. OFFERED AT **\$324,999**



## OPEN HOUSE

WED 5/22 · 6PM - 8PM & SAT 5/25 · 11AM - 2PM

To get listing and finance info about this property, text LIST2085850 to 800.701.6509

### ABOUT THIS PROPERTY

Come see this gem of a home! Located on a quiet street in West Jordan just minutes from Bangert Highway, I-215 and Jordan Landing. Perfect starter home with nice recent upgrades in the kitchen and bathrooms including granite counter tops with quality knotty alder cabinetry, an amazing covered deck in the back yard to enjoy those beautiful summer sunsets and a large spacious area for a garden. Get your green thumb ready! Open kitchen, dining and living room area. Gas fireplace in the basement with a beautiful hearth is enough to seal the deal! Come see this one before it's gone. It won't stick!

5  
BED



2  
BATH

SEE SIMILAR HOMES

Share on Facebook

**2748 West Dimond Drive**  
**West Jordan, UT 84084**

5 BD | 2 BA | 1,934 SQ FT

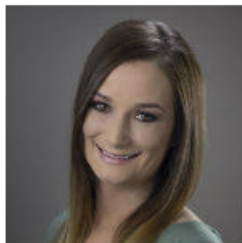
**\$324,999**

GET DIRECTIONS · STREET VIEW

 <b>About the home</b>	 <b>Photo gallery</b>	 <b>Explore the area</b>
 <b>Payment calculator</b>	 <b>Meet your agent</b>	 <b>Meet your loan officer</b>

ListReports

**Did you know?**  
In 15 minutes, Citywide can create a listing flyer for you-along with just listed postcards and a custom link to your listing to post on Facebook?



**ASHLEY TUFT**  
*Loan Officer*

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CELL (385) 227-9272

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WEB [www.citywidehomeloans.com/ashley-tuft](http://www.citywidehomeloans.com/ashley-tuft)

NMLS# 1164089

4020 W. Daybreak Parkway Suite 130, South Jordan, UT 84095

**citywide**  
home loans

# WELCOME TO KWSV, ASSOCIATES!

KW SOUTH VALLEY  
KELLERWILLIAMS.

**kw** SOUTH VALLEY

KELLERWILLIAMS.

IT'S THE RIGHT JOB OF EVERY REAL ESTATE  
AGENT TO KNOW WHAT THE RIGHT MOVE IS.



CONNER ACHZIGER



DUANE RICHINS



ALEX SIFUENTES



MARLENE TARPENNING



BRADY QUINN



JENETTE JOLLEY



KATY SAMPSON



SOPHIA STOKES

WELCOME!

# IF YOU DON'T KNOW NOW YOU KNOW AGENT SPOTLIGHT



## 10 QUESTIONS FOR CLINT ALLRED

*JULY'S CULTURAL ICON*

**How long have you been in the real estate industry?**

A little over a year-April 2018 is when I started

**What industry did you come from before that?**

High school haha! Worked a little bit under a general contractor building homes.

**Where are you from?**

Riverton and Herriman, Utah

**What is your passion outside of work?**

I like to ride motocross, shoot guns and workout.

**What is your favorite movie?**

The Big Short

**What books or magazines are on your nightstand?**

The Millionaire Real Estate Investor, The Way Of The Wolf, High Performance Habits

**What kind of music and which artists do you listen to the most?**

All types of music except country

**If you could go back in time, what advice would you give yourself?**

Learn more about money and the power it has. Live everyday like its your last because you never know when your last day will be.

**What is something you would like to achieve in the next year?**

I want to buy my first investment property within the next year. And each year after continue to buy at least one or more.