

IF YOU DON'T KNOW NOW YOU KNOW



Clay Winder, Gary Keller, and Jonny Christensen

LEVEL UP SERIES MASTER CLASS

SOUTH JORDAN, UTAH

Six weeks ago we started the Level Up Series, a new training we launched out of our market center.

The focus of this training was to bring emphasis to the systems in the Millionaire Real Estate Agent red book. We have heard so many top producers say things like, "Follow the model," "Don't reinvent the wheel," "Freedom through discipline," and "Your business will grow if you follow systems."

We decided to have top producers from each level come and teach what they do in their own business and how they use these systems and models in their businesses.

It has been a huge opportunity to hear from great instructors. A huge thanks to Tori Tarver, Scott Hardey, Kody Watts, Tyler Demars, Cameron Burnside and Matt Green for their contributions to this course.

We will be ending the launch of our LEVEL UP Series with one of the best in our organization. Jonny Christensen is co-founder of the RED Sign Team out of Utah County. Their team closed 298 Units in 2018 and \$93 million in volume.

Jonny will be in our market center next **Friday, June 14th from 10AM-12PM** to share his insight on growing your real estate career into an empire!

Don't miss this opportunity!

IN JUNE'S EDITION

LEVEL UP TRAINING-1

LEADERSHIP MOMENT-2

ON THE SCHEDULE-3

LENDER SPOTLIGHT-4

WELCOME TO KWSV-5

AGENT SPOTLIGHT-6

IF YOU DON'T KNOW NOW YOU KNOW LEADERSHIP MOMENT

AMY MCMULLEN, MCA



Projections- sounds pretty boring right? It would be pretty hard to run your business without them. I am sure at any given time most agents could tell me how many they have under contract and what they expect to earn that month. This is how we are able to plan what we can spend on marketing, etc... for the month.

We run the market center the same way we recommend you run your business. We try to provide accurate projections so that we can plan our expenses for the month. Our projections have been pretty bad, but you can help with this!!

There are 2 things that you can do to help:

Have greensheets in your loop for all contracts within 7 days of going under contract

Submitting your files for review. This how your contracts get into our system.

If you ever need help with either, please come see me; I am happy to show you! Submitting your file is what alerts us to start the compliance process. This is super easy! Select all the files in your loop and click submit for review at the top of your loop. (right hand corner) Repeat this process every time you add a new file to your loop. Not only does this get your contract into our system but it ensures that it has been through compliance before closing which helps us to protect your license!

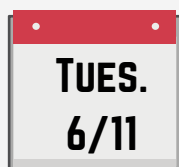
I am holding 2 classes this month on "How to get paid faster!" These classes will be full of tips and tricks to navigate Dotloop, ensure your file is complete and compliant so you get paid as fast as possible! This class is recommended to anyone who hasn't had Dotloop training or who are managing their own files as well as all Transaction Coordinators. There will be something for everyone!

Mark your calendars: Thursday, June 13th at 11am and Wednesday June 26th at 4pm. Hope to see you all there!

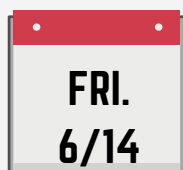
IF YOU DON'T KNOW NOW YOU KNOW

ON THE SCHEDULE

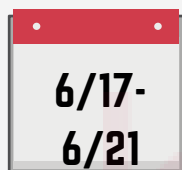
4020 W DAYBREAK PARKWAY



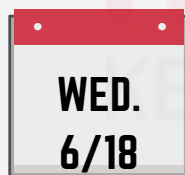
TEAM MEETING:
NEGOTIATION MASTERY
11AM-12PM



LEVEL UP SERIES
GUEST SPEAKER:
JONNY CHRISTENSEN, RED SIGN TEAM
10AM-12PM



IGNITE BOOTCAMP
WEEK OF JUNE 17TH-JUNE 21ST
ORIENTATION STARTS AT 10AM



2 HRS. CORE CE
SELLER FINANCING
TAUGHT BY:
SCOTT HALVERSON, CO-OWNER INTEGRATED
TITLE SERVICES




HOW DO I GET PAID FASTER?
THURS. JUNE 13TH 11-12PM
WED. JUNE 26TH 4-5PM

IF YOU DON'T KNOW NOW YOU KNOW

LENDER MOMENT

ASHLEY TUFT, LOAN OFFICER

2748 WEST DIMOND DRIVE, WEST JORDAN, UT 84084
5 BD | 2 BA | 1,934 SQ. FT.



CHERALEE PALMER
M: (801) 503-2119 | F: (801) 676-6700
E: cheraleepalmer@kw.com

AREA REPORT - VERY CONVENIENT
This home is in a very convenient area. Some errands in this location require a car and most major services are within 1 mile.

ATM 0.3 MI	CLEANERS 0.4 MI	GYM 0.4 MI
GAS 0.8 MI	PHARMACY 0.8 MI	COFFEE 1.2 MI
MEDICAL 2.1 MI	MOVIE THEATER 2.3 MI	

MOST SERVICES WITHIN 1 MILE

SCHOOL REPORT - SCHOOLS IN YOUR AREA
The assigned schools are average for the area. There are also 17 private schools and 5 charter schools within 5 miles.

7 K-6 WESTLAND ELEMENTARY SCHOOL ASSIGNED	2 7-9 JOEL P. JENSEN MIDDLE SCHOOL ASSIGNED
2 10-12 WEST JORDAN HIGH SCHOOL ASSIGNED	

OUTDOOR REPORT - THE GREAT OUTDOORS
This home is located near a variety of outdoor activities.

GOLF COURSE TOPGOLF (2.4 MILES)	HIKING JORDAN RIVER PARKWAY TRAIL (3.6 MILES)
DOG PARK WEST JORDAN DOG PARK (4.2 MILES)	PARK WHEELER HISTORIC FARM (5.1 MILES)

25 GOLF COURSES WITHIN 10 MILES

FOOD REPORT - NEIGHBORHOOD EATS
This home is located near 127 moderately priced restaurants and has an above average variety of cuisines.

FAST FOOD 26	ITALIAN 7
AMERICAN 21	SEAFOOD 6
PIZZA 15	BARBECUE 6
MEXICAN 15	THAI 5
ASIAN 11	OTHER 10

134 RESTAURANTS WITHIN 5 MILES

ListReports DISCLAIMER: The information in this report is a third party source and its accuracy cannot be guaranteed.

2748 WEST DIMOND DRIVE, WEST JORDAN, UT 84084
5 BD | 2 BA | 1,934 SQ. FT. OFFERED AT **\$324,999**



OPEN HOUSE

WED 5/22 · 6PM - 8PM & SAT 5/25 · 11AM - 2PM

To get listing and finance info about this property, text **LIST2083850** to **800.701.6509**

ABOUT THIS PROPERTY

Come see this gem of a home! Located on a quiet street in West Jordan just minutes from Bangert Highway, I-215 and Jordan Landing. Perfect starter home with nice recent upgrades in the kitchen and bathrooms including granite counter tops with quality knotty alder cabinetry, an amazing covered deck in the back yard to enjoy those beautiful summer sunsets and a large spacious area for a garden. Get your green thumb ready! Open kitchen, dining and living room area. Gas fireplace in the basement with a beautiful hearth is enough to seal the deal! Come see this one before it's gone. It won't stick!

5 BED

2 BATH

[SEE SIMILAR HOMES](#) [Share on Facebook](#)

2748 West Dimond Drive
West Jordan, UT 84084

5 BD | 2 BA | 1,934 SQ FT
\$324,999

[GET DIRECTIONS](#) · [STREET VIEW](#)

 About the home	 Photo gallery	 Explore the area
 Payment calculator	 Meet your agent	 Meet your loan officer

[ListReports](#)

Did you know?

In 15 minutes, Citywide can create a listing flyer for you-along with just listed postcards and a custom link to your listing to post on Facebook?



ASHLEY TUFT
Loan Officer

OFFICE (801) 506-2537
FAX (801) 713-2971
CELL (385) 227-9272

EMAIL atuft@citywidehomeloans.com

WEB www.citywidehomeloans.com/ashley-tuft

NMLS# 1164089

4020 W. Daybreak Parkway Suite 130, South Jordan, UT 84095



WELCOME TO KWSV, ASSOCIATES!

KW SOUTH VALLEY
KELLERWILLIAMS.



COLE WATERFALL



KIMMI MARTINEZ



CASSIE JAMES



JEFF FARRELL



JOEL MEZA

IF YOU DON'T KNOW NOW YOU KNOW AGENT SPOTLIGHT



10 QUESTIONS FOR JOHNNY CASSELL

JUNE'S CULTURAL ICON

1. How long have you been in the real estate industry?

5 years

2. What industry did you come from before that?

owned a small automotive repair facility

3. Where are you from?

Roanoke, VA

4. What is your passion outside of work?

Psychology, the human condition, trust, understand, love, relationships, existential thoughts and thinkers regarding what this all means, self-love, canyoneering, attempting to understand the base tenets of faith and religion, mountain biking, my amazing son Orion, frugal living, strong investing, physical condition, hiking, skydiving, and food.

5. What is your favorite movie?

Fight club

6. What books or magazines are on your nightstand?

Own the Day Own Your Life by Aubrey Marcus

7. What kind of music and which artists do you listen to the most?

Thievery Corporation, Tom Waits, Sweatshop Union, Massive Attack, everthing on XM Lithium

8. If you could have a superpower what would it be?

Perfect Language, intuition, and communication skills

9. What is something you would like to achieve in the next year?

For 2019-stay consistent towards meaning, responsibility, truth and happiness.

10. What is advice you would tell your younger self?

If I could go back and give my younger self some advice, I would advise myself that perception is 9/10 of the truth.