

IF YOU DON'T KNOW NOW YOU KNOW



Josh Team, President of KW & Robert Reffkin, President of Compass at the Inman Connect Conference

'NOT JUST A VISION- A REALITY

BEST QUOTES FROM INMAN CONNECT INTERVIEW W/ JOSH TEAM & COMPASS CEO, ROBERT REFFKIN

“Even with every option at their fingertips for search, consumers are still choosing to work with real estate agents,”

“Our strategy is focused on empowering agents, and through technology removing the functionary so they can focus on being the fiduciary providing the best possible experience to their clients.”

“More people use our system every hour than any of our competitors have in their ecosystem.”

“We are the only brokerage who has won awards for our technology.”

“When our agents win, we all win – our focus has always and will always be about building technology that benefits them.”

IN AUGUST'S EDITION

INMAN CONNECT-1

SPOTLIGHT-2

ON THE SCHEDULE-3

LENDER SPOTLIGHT-4

WELCOME TO KWSV-5

AGENT SPOTLIGHT-6

IF YOU DON'T KNOW NOW YOU KNOW GROWTH MOMENT

kw SOUTH VALLEY
KELLERWILLIAMS

more than
100%

GROWTH YOY
Volume, Units, or GCI

**BUILT WITH
kw
COMMAND - DESIGNS**

Kroger Menzer	Jeff Eaves
Lori Bingham	Jake Dwyer
Thomas Vogel	Paul Christensen
Rychen Jones	Justin Hurd
Sherilyn Hopper	Andrew Kent
Tori Tarver	Tami Loscher
Derek Orr	Steve Judkins
Trent Bright	

*all agents have min. of 1 year recorded production through KWSV

We want to congratulate these associates for having a 100% increase in their business year over year in either volume, units, or gross commission income.

Congratulations on your success!

IF YOU DON'T KNOW NOW YOU KNOW

ON THE SCHEDULE

4020 W DAYBREAK PARKWAY



Every Tuesday at 1PM
COMMAND AND CHILL
Learn the ins and outs
of KW Command,
our new CRM
being launched
throughout 2019



MEGA CAMP
HOSTED BY GARY
KELLER
AUSTIN, TEXAS
LIVESTREAM
AVAILABLE ON
KWCONNECT



Earn your RENE (Real
Estate Negotiation
Expert) designation
with NAR!
Cheryl Knowlton is an
amazing instructor!
RSVP through the MC
calendar



11AM-12PM
MARKET UPDATE
Become informed on
what is going on in the
market, how KW is
outpacing the market,
and valuable
information to share
with your clients



11AM-12PM
Structured Like a Top
Producer
Dave and Kristy Wiser

Come here this top
producing
husband/wife lead
team share how they
use structure to
continue to grow their
business into \$400k+
GCI a year



NO IGNITE BOOTCAMP
IN AUGUST

JOIN US
SEPT. 16TH-20TH

IF YOU DON'T KNOW NOW YOU KNOW

LENDER MOMENT

ASHLEY TUFT, LOAN OFFICER

2748 WEST DIMOND DRIVE, WEST JORDAN, UT 84084
5 BD | 2 BA | 1,934 SQ. FT.

CHERALEE PALMER
M: (801) 503-2159 | O: (801) 676-5700
E: cheraleepalmer@citywide.com

AREA REPORT

VERY CONVENIENT
This home is in a very convenient area. Some errands in this location require a car and most major services are within 1 mile.

- ATM 0.3 MI
- CLEANERS 0.4 MI
- GYM 0.4 MI
- GAS 0.8 MI
- PHARMACY 0.8 MI
- COFFEE 1.2 MI
- MEDICAL 2.1 MI
- MOVIE THEATER 2.3 MI

MOST SERVICES WITHIN 1 MILE

SCHOOLS IN YOUR AREA
The assigned schools are average for the area. There are also 17 private schools and 5 charter schools within 5 miles.

- 7 K-6 WESTLAND ELEMENTARY SCHOOL ASSIGNED
- 2 7-9 JOEL P. JENSEN MIDDLE SCHOOL ASSIGNED
- 2 10-12 WEST JORDAN HIGH SCHOOL ASSIGNED

OUTDOOR REPORT

This home is located near a variety of outdoor activities.

POPULAR

- GOLF COURSE TOPGOLF (2.4 MILES)
- HIKING JORDAN RIVER PARKWAY TRAIL (3.6 MILES)
- DOG PARK WEST JORDAN DOG PARK (4.2 MILES)
- PARK WHEELER HISTORIC FARM (5.1 MILES)

NEIGHBORHOOD EATS

This home is located near 127 moderately priced restaurants and has an above average variety of cuisines.

BY CATEGORY

FAST FOOD	26	ITALIAN	7
AMERICAN	21	SEAFOOD	6
PIZZA	16	BARBECUE	6
MEXICAN	15	THAI	5
ASIAN	11	OTHER	10

134
WITHIN 5 MILES

ListReports DISCLAIMER: The information in this report is from third party sources and its accuracy cannot be guaranteed.

2748 WEST DIMOND DRIVE, WEST JORDAN, UT 84084
5 BD | 2 BA | 1,934 SQ. FT. OFFERED AT \$324,999



OPEN HOUSE

WED 5/22 · 6PM - 8PM & SAT 5/25 · 11AM - 2PM

To get listing and finance info about this property, text LIST2088260 to 800.701.6509

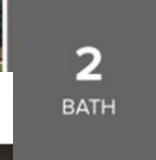
ABOUT THIS PROPERTY

Come see this gem of a home! Located on a quiet street in West Jordan just minutes from Bangert Highway, I-215 and Jordan Landing. Perfect starter home with nice recent upgrades in the kitchen and bathrooms including granite counter tops with quality knotty alder cabinetry, an amazing covered deck in the back yard to enjoy those beautiful summer sunsets and a large spacious area for a garden. Get your green thumb ready! Open kitchen, dining and living room area. Gas fireplace in the basement with a beautiful hearth is enough to seal the deal! Come see this one before it's gone. It won't stick!

5
BED



2
BATH



[SEE SIMILAR HOMES](#) [Share on Facebook](#)

2748 West Dimond Drive
West Jordan, UT 84084

5 BD | 2 BA | 1,934 SQ FT
\$324,999

GET DIRECTIONS · STREET VIEW

About the home

Photo gallery

Explore the area

Payment calculator

Meet your agent

Meet your loan officer

ListReports

Did you know?

In 15 minutes, Citywide can create a listing flyer for you-along with just listed postcards and a custom link to your listing to post on Facebook?



ASHLEY TUFT
Loan Officer

OFFICE (801) 506-2537

FAX (801) 713-2971

CELL (385) 227-9272

EMAIL atuft@citywidehomeloans.com

WEB www.citywidehomeloans.com/ashley-tuft

NMLS# 1164089

4020 W. Daybreak Parkway Suite 130, South Jordan, UT 84095

citywide
home loans

WELCOME TO KWSV, ASSOCIATES!

kw SOUTH VALLEY
KELLERWILLIAMS.

It's the right job of every agent to
know what the right move is.



Priscilla Durkin



Morgan Rivas



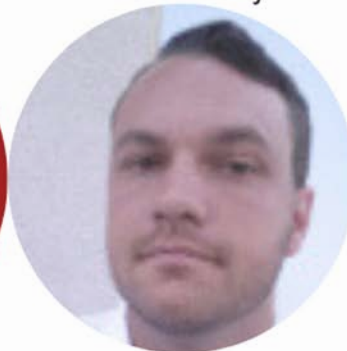
Claribel Tejada



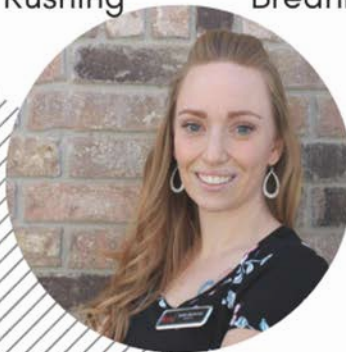
Don Rushing



Breanna Decker



Christian Flanders



Katie Backman



Deana Rydalch

IF YOU DON'T KNOW NOW YOU KNOW AGENT SPOTLIGHT

10 QUESTIONS FOR KIMMI MARTINEZ

AUGUST'S CULTURAL ICON

How long have you been in the real estate industry?

Since June of 2019

What industry did you come from before that?

Il sold Chattle. Homes on leased land in FL. For a little over 3 hrs . In FL you do not need a license to do this.

Where are you from?

Camden, Maine

What is your passion outside of work?

Making video ads. Spending time with my Children and Grand Children. And studying my Spanish on Duolingo

What is your favorite movie?

The Notebook, Grease. I haven't watched many movies. I like Netflix series like Velvet, Cable Girls, foreign films, etc

What books or magazines are on your nightstand?

Scriptures, Keller Williams of course! Tom/Mike Ferry, And many more. I have to admit I like to listen to Real Estate Training/ Coaching Podcast and YouTube videos while driving. And during my down time during the day.

What kind of music and which artists do you listen to the most?

I really listen to all kinds of music. I grew up in a very musical family. My son ia a music producer. so I'm always listening to something different. If cleaning the house I like: J Giles band, foreigner, Boston, billy Joel, Tina Turner, Queen, Rolling Stones ok all the oldies. Neil Diamond, Tim McGraw, Billy Ray Cyrus, etc. If relaxing I like cultural music like Mexican, Hawaiian , native Indian, Celtic. When sleeping I like meditation/relaxation, etc

If you could go back in time, what advice would you give yourself?

To start selling Real Estate as soon as legally allowed. Not to wait

What is something you would like to achieve in the next year?

ITo become the best Realtor I can be. To Reach all of my goals! And Be in the Leader Board/CAPPERS CLUB



IF YOU DON'T KNOW NOW YOU KNOW



COMMAND-A SOLUTION TO REAL ESTATE'S PROBLEMS

OUTFRONT MAGAZINE

PROBLEM

Rising technology costs: Rising tech costs make it challenging to build a scalable, profitable real estate business.

SOLUTION

Command – and all KW technologies – are provided to associates at no additional cost.

PROBLEM

Improperly organized information: From listings to market data, real estate information is organized by ZIP code or arbitrary boundaries. The issue is, people search for real estate by neighborhoods.

SOLUTION

Information in Command is organized organically by neighborhood. This allows agents to zero in on the communities they serve, providing information that their clients want so they can own the conversation.

PROBLEM

Inefficient conversion: Traditional real estate technology is limited in how it uncovers potential clients in different stages of the real estate journey, leaving agents guessing who to contact and when.

SOLUTION

Command identifies and prioritizes contacts within an agent's database, so they can master follow-up and convert at a high level.